Toni Giglio is a dynamic, entrepreneurial healthcare executive with over 25 years of experience in the pharmacy services and healthcare industry. She currently serves as Senior Vice President of Market Access at Longitude Rx, where she leads strategic initiatives to establish impactful programs and partnerships with pharmaceutical manufacturers and payers. Her work is focused on improving medication access for the company’s health system partners through innovative and results-driven strategies.

Throughout her career, Toni has specialized in business development, strategic planning, sales leadership, and operational management. She is recognized for her ability to deliver multimillion-dollar growth in both startup and scaling environments by identifying new market opportunities, optimizing revenue strategies, and leading high-performing teams.

Before joining Longitude Rx, Toni was the National Vice President of Payer & Infusion Solutions at Cencora, a Fortune 10 pharmaceutical distributor. There, she led the development and commercialization of Accelerate Specialty Network—the nation’s first specialty pharmacy PSAO—and directed infusion strategy consulting and solutions for Cencora’s health system clients. Her earlier roles include VP of Payer Strategy at US Bioservices, and leadership positions at Walgreens and Option Care, where she played a pivotal role in launching infusion suites across the country, including the first Nurse Practitioner-led infusion center in the U.S.

Toni studied Business Management at Flagler College and the University of Tampa. She currently resides in Tampa, Florida.

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